



**BOONE COUNTY, MISSOURI**  
**Request for Proposal #: 17-29APR16 – Short-Term Lease of Real Property – Central  
Missouri Events Center**

**ADDENDUM #3 - Issued April 13, 2016**

This addendum is issued in accordance with the RFP Response Page in the Request for Proposal and is hereby incorporated into and made a part of the Request for Proposal Documents. Offerors are reminded that receipt of this addendum **should be acknowledged** and submitted with Offeror's *Response Form*.

Specifications for the above noted Request for Proposal and the work covered thereby are herein modified as follows, and except as set forth herein, otherwise remain unchanged and in full force and effect.

- 1) The County received the following questions and is providing a response:
  - a. **What does the gas line power? Are the heating units in the multipurpose room gas or electric?**

**Response: The heating units in the multipurpose room are electric. The units in the arena are gas. The gas line also serves any gas appliances that might be gas powered.**

- b. **I already have the budget information you have attached. It does not provide a breakdown of the Events Rental income category as requested. Specifically, I am interested in the rental charges for each event in the multipurpose and Coliseum areas in order to prepare an intelligent pro forma for my bid, and to report a fair market rental usage dollar amount that is called for in the bid proposal.**

**Response: In order to protect proprietary information and ensure competitiveness, TAG Events, LLC provided the County with aggregated performance data. The County does not have any open records of event-level rent data of the sort you are requesting. If TAG Events, LLC had provided that data to the County it would have become an open record available to any competitor in the region, which would have resulted in a lack of competitiveness during the pilot program the County pursued to TAG Events, LLC to determine the viability of operating the property as an events center. That would have been counterproductive to the goals of the pilot program. It is suggested that there are other sources of current, general market data in the hospitality industry for event room rental and similar figures that the vendor should pursue if the vendor believes that data will be helpful in forming a competitive proposal.**

By: Melinda Bobbitt  
**Melinda Bobbitt, CPPO, CPPB**  
**Director of Purchasing**

OFFEROR has examined **Addendum #3** to Request for Proposal# *17-29APR16 – Short Term Lease of Real Property – Central Missouri Events Center*, receipt of which is hereby acknowledged:

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Phone Number: \_\_\_\_\_ Fax Number: \_\_\_\_\_

E-mail: \_\_\_\_\_

Authorized Representative Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Authorized Representative Printed Name: \_\_\_\_\_