29-14MAY12 - 35 Ton Detachable Gooseneck Trailer

	BID TABULATION	Utility Trailer Co.	Holden Industries, Inc.	Summit Truck Equipment LLC	Roland Machinery Company
4.8.	PRICING	Unit Price	Unit Price	Unit Price	Unit Price
	New 35 Ton Gooseneck trailer				
4.8.1.	Manufacturer & Model:	\$43,047.00	\$50,119.00	\$50,578.87	\$44,100.00
4.8.2.	Crossmember design: attach specifications	Attached	12" Centers		Attached
4.8.3.	Tool Box (optional)	STD	\$241.00	Included	\$151.00
4.8.4.	Tie-downs (optional – each)	\$38.00 Each	\$52.00 Pair	Included	\$30.00 Each
4.8.5.	Ramps: attach specifications, provide optional price for rear ramps - pair	\$3,672.00	\$2,155.00	\$4,033.00	\$3,540.00
4.8.6	Remote lighting (Optional)	\$594.00	\$305.00	Included	\$409.00
4.8.7.	Warranty: provide documentation and any additional offered with price structure	Attached	1 Year (Parts & Labor)		Attached
4.8	Total Cash Discount from List Price			\$54,611.87	\$9,038.00
4.10.	GRAND TOTAL (SUM 4.8.1. + 4.8.2.)	\$43,047.00	\$50,119.00	\$50,578.87	\$44,100.00
4.11.	COOP? (YES OR NO)	YES	YES	YES	YES
4.12.	DELIVERY ARO	22-24 Weeks	180 Days	Apr-13	38 Weeks