

**MM59 - Sodium Chloride (Salt) - Term and Supply**

| <b>BID TABULATION</b> |   |      |      | <b>INDEPENDENT SALT</b> |                | <b>CARGILL</b>    |                | <b>NORTH AMERICAN SALT</b> |                | <b>MORTON SALT</b> |                | <b>SCOTWOOD INDUSTRIES</b> |                |
|-----------------------|---|------|------|-------------------------|----------------|-------------------|----------------|----------------------------|----------------|--------------------|----------------|----------------------------|----------------|
|                       | Description                             | Unit | Qty  | Unit Price              | Extended Price | Unit Price        | Extended Price | Unit Price                 | Extended Price | Unit Price         | Extended Price | Unit Price                 | Extended Price |
| 1                     | SODIUM CHLORIDE                         | Tons | 7575 | \$57.37                 | \$434,577.75   | \$71.37           | \$540,627.75   | \$74.74                    | \$566,155.50   | \$80.82            | \$612,211.50   | \$91.10                    | \$690,082.50   |
| 3                     | Maximum increase for 1st renewal period |      |      | 5%                      |                | 4.50%             |                | 25%                        |                | 0%                 |                | 5%                         |                |
|                       | Maximum increase for 2nd renewal period |      |      | 5%                      |                | 4.50%             |                | 25%                        |                | 0%                 |                | 5%                         |                |
| 4                     | Delivery after Receipt of Order (Days)  |      |      | 10-12 Working days      |                | 3-5 Business Days |                | 3-7 Days                   |                | 1-5 Days           |                | 5 Days                     |                |
| 5                     | COOP? (Yes or No)                       |      |      | NO                      |                | NO                |                | YES                        |                | NO                 |                | YES                        |                |