

**14-20APR11 - SIGN BLANKS (SUBSTRATE)**

<b>BID TABULATION</b>			<b>Lightle Enterprises of Ohio</b>			<b>Custom Products Corp (CPC)</b>			<b>Vulcan Signs</b>		
<b>4.7.</b>	<b>PRICING</b>		<b>QUANTITY ORDER</b>			<b>QUANTITY ORDER</b>			<b>QUANTITY ORDER</b>		
			<b>1-10</b>	<b>11-49</b>	<b>50+</b>	<b>1-10</b>	<b>11-49</b>	<b>50+</b>	<b>1-10</b>	<b>11-49</b>	<b>50+</b>
4.7.1	ALUM, STANDARD FINISH, SIGN BLANK	12 X 18, 0.080	\$3.92	<b>\$3.87</b>	\$3.86	\$3.63	<b>\$3.59</b>	<b>\$3.58</b>	\$3.53	<b>\$3.53</b>	<b>\$3.53</b>
4.7.2	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	18 X 6, 0.080	\$2.22	\$2.18	\$2.16	\$2.06	\$2.02	\$2.00	\$1.91	\$1.91	\$1.91
4.7.3	ALUM, STANDARD FINISH, SIGN BLANK	18 X 12, 0.080	\$3.92	\$3.81	\$3.86	\$3.63	\$3.59	\$3.58	\$3.53	\$3.53	\$3.53
4.7.4	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	18 X 12, 0.080	\$3.92	\$3.81	\$3.86	\$3.63	\$3.59	\$3.58	\$3.53	\$3.53	\$3.53
4.7.5	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	21 X 6, 0.080	\$2.46	\$2.41	\$2.40	\$2.42	\$2.37	\$2.35	\$2.29	\$2.29	\$2.29
4.7.6	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	24 X 6, 0.080	\$2.88	\$2.84	\$2.82	\$2.67	\$2.63	\$2.62	\$2.49	\$2.49	\$2.49
4.7.7	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	24 X 9, 0.080	\$3.99	\$3.96	\$3.94	\$3.70	\$3.67	\$3.65	\$3.62	\$3.62	\$3.62
4.7.8	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	24 X 12, 0.080	\$5.17	\$5.11	\$5.10	\$4.80	\$4.76	\$4.74	\$4.70	\$4.70	\$4.70
4.7.9	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	27 X 6, 0.080	\$3.60	\$3.55	\$3.54	\$3.12	\$3.08	\$3.07	\$2.87	\$2.87	\$2.87
4.7.10	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	30 X 6, 0.080	\$3.60	\$3.55	\$3.54	\$3.34	\$3.29	\$3.28	\$3.05	\$3.05	\$3.05
4.7.11	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	30 X 9, 0.080	\$5.00	\$4.94	\$4.92	\$4.63	\$4.58	\$4.56	\$4.47	\$4.47	\$4.47
4.7.12	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	30 X 12, 0.080	\$7.87	\$7.81	\$7.77	\$5.78	\$5.73	\$5.70	\$5.87	\$5.87	\$5.87
4.7.13	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	33 X 6, 0.100	\$6.32	\$6.29	\$6.27	\$5.40	\$5.37	\$5.34	\$4.17	\$4.17	\$4.17
4.7.14	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	36 X 6, 0.100	\$6.32	\$6.29	\$6.27	\$5.86	\$5.83	\$5.81	\$4.48	\$4.48	\$4.48
4.7.15	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	36 X 9, 0.100	\$12.12	\$12.09	\$12.05	\$8.73	\$8.70	\$8.66	\$6.62	\$6.62	\$6.62

	<b>SUBTOTAL</b>		\$73.31	\$72.51	\$72.36	\$63.40	\$62.80	\$62.52	\$72.36	\$57.13	\$57.13
<b>4.7.</b>	<b>PRICING</b>		<b>QUANTITY ORDER</b>			<b>QUANTITY ORDER</b>			<b>QUANTITY ORDER</b>		
			<b>1-10</b>	<b>11-49</b>	<b>50+</b>	<b>1-10</b>	<b>11-49</b>	<b>50+</b>	<b>1-10</b>	<b>11-49</b>	<b>50+</b>
4.7.16	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	36 X 12, 0.100	\$15.85	\$15.80	\$15.76	\$11.26	\$11.20	\$11.17	\$8.71	\$8.71	\$8.71
4.7.17	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	42 X 6, 0.100	\$7.44	\$7.39	\$7.36	\$6.84	\$6.80	\$6.78	\$5.30	\$5.30	\$5.30
4.7.18	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	42 X 9, 0.100	\$14.15	\$14.13	\$14.09	\$10.19	\$10.15	\$10.11	\$7.79	\$7.79	\$7.79
4.7.19	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	42 X 12, 0.100	\$19.77	\$19.72	\$19.66	\$13.13	\$13.06	\$13.02	\$10.26	\$10.26	\$10.26
4.7.20	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	48 X 6, 0.100	\$8.40	\$8.37	\$8.33	\$7.78	\$7.75	\$7.72	\$5.90	\$5.90	\$5.90
4.7.21	ALUM, STANDARD FINISH, FLAT STREET, 1.5" CORNER RADIUS	48 X 9, 0.100	\$12.32	\$12.26	\$12.22	\$11.41	\$11.36	\$11.32	\$8.73	\$8.73	\$8.73
4.7.22	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	18 X 6, 0.080	\$6.43	\$6.31	\$6.03	\$5.96	\$5.85	\$5.59	\$5.09	\$5.09	\$5.09
4.7.23	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	18 X 12, 0.080	\$10.33	\$10.19	\$10.05	\$9.57	\$9.38	\$9.18	\$9.77	\$9.77	\$9.77
4.7.24	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	21 X 6, 0.080	\$8.54	\$8.40	\$8.05	\$6.99	\$6.86	\$6.57	\$6.19	\$6.19	\$6.19
4.7.25	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	24 X 6, 0.080	\$8.54	\$8.40	\$8.05	\$7.91	\$7.78	\$7.46	\$6.97	\$6.97	\$6.97
4.7.26	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	24 X 9, 0.080	\$12.93	\$12.40	\$11.89	\$11.98	\$11.49	\$11.01	\$10.02	\$10.02	\$10.02
4.7.27	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	24 X 12, 0.080,	\$16.71	\$16.57	\$15.96	\$12.62	\$12.26	\$12.12	\$13.11	\$13.11	\$13.11
4.7.28	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	27 X 6, 0.080	\$10.68	\$10.49	\$10.06	\$8.94	\$8.79	\$8.43	\$7.57	\$7.57	\$7.57
4.7.29	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	30 X 6, 0.080	\$10.68	\$10.49	\$10.06	\$9.89	\$9.72	\$9.32	\$8.35	\$8.35	\$8.35
4.7.30	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	30 X 9, 0.080	\$16.16	\$15.50	\$14.86	\$14.97	\$14.36	\$13.76	\$12.43	\$12.43	\$12.43

4.7.31	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	30 X 12, 0.080,	\$22.64	\$21.88	\$21.00	\$15.30	\$15.00	\$14.67	\$16.59	\$16.59	\$16.59
<b>SUBTOTAL</b>			\$201.57	\$198.30	\$358.17	\$164.74	\$161.81	\$301.01	\$142.78	\$142.78	\$142.78
4.7.	PRICING		<b>QUANTITY ORDER</b>			<b>QUANTITY ORDER</b>			<b>QUANTITY ORDER</b>		
			<b>1-10</b>	<b>11-49</b>	<b>50+</b>	<b>1-10</b>	<b>11-49</b>	<b>50+</b>	<b>1-10</b>	<b>11-49</b>	<b>50+</b>
4.7.32	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	33 X 6, 0.100	\$14.93	\$14.74	\$14.22	\$12.72	\$12.56	\$12.12	\$10.16	\$10.16	\$10.16
4.7.33	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	36 X 6, 0.100	\$14.93	\$14.74	\$14.22	\$13.83	\$13.65	\$13.17	\$11.16	\$11.16	\$11.16
4.7.34	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	36 X 9, 0.100	\$22.91	\$22.26	\$21.52	\$21.22	\$20.62	\$19.93	\$16.52	\$16.52	\$16.52
4.7.35	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	36 X 12, 0.100,	\$30.38	\$29.50	\$28.44	\$22.69	\$22.32	\$21.91	\$21.03	\$21.03	\$21.03
4.7.36	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	42 X 6, 0.100	\$17.43	\$17.19	\$16.48	\$16.14	\$15.92	\$15.36	\$12.85	\$12.85	\$12.85
4.7.37	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	42 X 9, 0.100	\$26.74	\$26.06	\$25.86	\$24.76	\$24.05	\$23.24	\$19.02	\$19.02	\$19.02
4.7.38	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	42 X 12, 0.100	\$35.44	\$34.41	\$33.18	\$26.46	\$26.04	\$25.55	\$24.56	\$24.56	\$24.56
4.7.39	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	48 X 6, 0.100	\$19.91	\$19.65	\$18.96	\$18.37	\$18.24	\$17.67	\$14.68	\$14.68	\$14.68
4.7.40	ALUM, TWO-SIDED WHITE HIGH PRISMATIC, FLAT STREET, 1.5" CORNER RADIUS	48 X 9, 0.100	\$30.55	\$33.71	\$29.55	\$28.13	\$27.32	\$26.34	\$21.72	\$21.72	\$21.72
4.7.41	ALUM, ONE-SIDED WHITE HIGH PRISMATIC FINISH, SIGN BLANK	12 X 18, 0.080,	\$6.89	\$6.75	\$6.60	\$6.38	\$6.25	\$6.12	\$6.39	\$6.39	\$6.39
4.7.42	ALUM, ONE-SIDED WHITE HIGH PRISMATIC FINISH, SIGN BLANK	18 X 12, 0.080,	\$6.89	\$6.75	\$6.60	\$6.38	\$6.25	\$6.12	\$6.39	\$6.39	\$6.39

	<b>SUBTOTAL</b>		\$227.00	\$225.76	\$412.71	\$197.08	\$193.22	\$352.01	\$164.48	\$164.48	\$164.48
	<b>TOTAL</b>		\$501.88	\$496.57	\$843.24	\$425.22	\$417.83	\$715.54	\$379.62	\$364.39	\$364.39
4.8	DELIVERY DAYS AFTER RECEIPT OF ORDER		No Response			30 DAYS			30 DAYS		
4.9	PERCENTAGE OFF LIST FOR ANY ITEMS NOT LISTED		No Response			0			5		
4.10.1.	MAXIMUM % INCREASE 1ST RENEWAL PERIOD		No Response			15%			50%		
4.10.2.	MAXIMUM % INCREASE 2ND RENEWAL PERIOD		No Response			30%			50%		
4.10.3.	MAXIMUM % INCREASE 3RD RENEWAL PERIOD		No Response			45%			50%		
4.11.	COOP ? (Yes or NO)		No Response			NO			NO		
	Addendum #1 returned?		YES			YES			YES		
	Addendum #2 returned?		YES			YES			YES		

**No Bid**

Rocal, Inc.

2/90 Sign Systems