Bid Tabulation: 55-26OCT10 - Telephone Business Handsets

		GN Hello Direct, Inc.				Midwest Telecom Resellers				Liberty Communications				CenturyLink			
4.8.	PRICING	Make & Model	New Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make & Model	New Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make & Model	New Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make & Model	New Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor
4.8.1.	**Centrex M5000 Series**																
4.8.1.1.	Aastra M5008 Singleline Phone - Black	As specified	$103.95	$60.50	No Bid	Aastra NT4X40-30	$139.00	$85.00	$59.00	As Specified	$104.00	$84.00	$69.00	As Specified	$122.13	$54.00	No Bid
4.8.1.2.	Aastra M5008 Singleline Phone - Ash	As specified	$103.95	$60.50	No Bid	Aastra NT4X40-35	$139.00	$85.00	$59.00	As Specified	$104.00	$84.00	$69.00	As Specified	$122.13	$54.00	No Bid
4.8.1.3.	Aastra M5208 Singleline Phone - Ash	As specified	$216.70	No Bid	No Bid	Aastra NT4X41-03	$219.00	$129.00	$59.00	As Specified	$174.00	$109.00	$69.00	As Specified	$208.35	$78.00	No Bid
4.8.1.4.	Aastra M5208 Singleline Phone - Black.	As specified	$216.70	No Bid	No Bid	Aastra NT4X41-35	$219.00	$129.00	$59.00	As Specified	$174.00	$109.00	$69.00	As Specified	$208.35	$78.00	No Bid
4.8.1.5.	Aastra M5216 Singleline Phone - Ash	As specified	No Bid	$82.50	No Bid	Aastra NT4X44-35	$339.00	$129.00	$79.00	As Specified	$264.00	$184.00	$69.00	As Specified	$316.12	$90.00	No Bid
4.8.1.6.	Aastra M5216 Singleline Phone - Black	As specified	No Bid	$82.50	No Bid	Aastra NT4X44-03	$339.00	$129.00	$79.00	As Specified	$264.00	$184.00	$69.00	As Specified	$316.12	$90.00	No Bid
4.8.1.7.	Aastra M5216 Singleline Phone - Gray	As specified	No Bid	$82.50	No Bid	Aastra NT4X44-93	$339.00	$139.00	$89.00	As Specified	$264.00	$184.00	$69.00	As Specified	No Bid	$90.00	No Bid
4.8.1.8.	Aastra M5316 Singleline Phone - Black	As specified	$268.83	$203.50	No Bid	Aastra NT4X42-03	$339.00	$129.00	$89.00	As Specified	$264.00	$184.00	$69.00	As Specified	$316.12	$204.00	No Bid
4.8.1.9.	Aastra M5316 Singleline Phone - Ash	As specified	$268.83	$203.50	No Bid	Aastra NT4X42-3T	$339.00	$129.00	$89.00	As Specified	$264.00	$184.00	$69.00	As Specified	$316.12	$204.00	No Bid
4.8.1.10.	Aastra M5316 Singleline Phone - Gray	As specified	$268.83	$203.50	No Bid	Aastra NT4X42-93	$339.00	$129.00	$89.00	As Specified	$264.00	$184.00	$69.00	As Specified	No Bid	$204.00	No Bid
4.8.1.11.	M522 Meridian Mute Expansion Module - Black	As specified	$84.65	No Bid	No Bid	Meridian NT4X43-03	$122.00	$75.00	$69.00	As Specified	$93.00	$75.00	$69.00	As Specified	$91.96	$78.00	No Bid
4.8.1.12.	M522 Meridian Mute Expansion Module - Ash	As specified	$84.65	No Bid	No Bid	Meridian NT4X43-85	$122.00	$75.00	$69.00	As Specified	$93.00	$75.00	$69.00	As Specified	$91.96	$78.00	No Bid
4.8.1.13.	**Meridian 5208 – with Display, 8 programmable line/feature keys**	As specified	$216.70	No Bid	No Bid	Nortel NT4X41	$219.00	$129.00	$59.00	As Specified	$176.00	$115.00	$69.00	As Specified	$208.35	$78.00	No Bid
4.8.1.14.	**Meridian 5216 – With Display and Headset Capability, 14 programmable line-feature keys**	As specified	No Bid	$82.50	No Bid	Nortel NT4X44	$339.00	$129.00	$79.00	As Specified	$264.00	$184.00	$74.00	As Specified	$316.12	$90.00	No Bid
4.8.1.15.	**Meridian 5316 – With Display and Hands Free Capability, 13 programmable line-feature keys**	As specified	$268.83	$203.50	No Bid	Nortel NT4X42	$339.00	$129.00	$79.00	As Specified	$264.00	$184.00	$74.00	As Specified	$316.12	$204.00	No Bid
4.8.2.	**Centrex M8000 Series**																
4.8.2.1.	Aastra M8004 Singleline Phone - Charcoal	As specified	$30.56	$29.99	No Bid	Aastra NT2N02-70	$48.00	$39.00	$30.00	As Specified	$37.00	$37.00	No Bid	As Specified	No Bid	$26.40	No Bid
4.8.2.2.	Aastra M8004 Singleline Phone - Platinum	As specified	$30.56	$29.99	No Bid	Aastra NT2N02-66	$48.00	$39.00	$30.00	As Specified	$37.00	$37.00	No Bid	As Specified	No Bid	$42.00	No Bid
4.8.2.3.	Aastra M8009 Singleline Phone - Black	As specified	$55.17	$46.20	No Bid	Aastra NT2N24-03	$73.00	$49.00	$39.00	As Specified	$59.00	$55.00	No Bid	As Specified	No Bid	$46.80	No Bid
4.8.2.4.	Aastra M8009 Singleline Phone - Gray	As specified	$55.17	$46.20	No Bid	Aastra NT2N24-93	$73.00	$49.00	$39.00	As Specified	$59.00	$55.00	No Bid	As Specified	No Bid	No Bid	No Bid
4.8.2.5.	Aastra M8009 Singleline Phone - Ash	As specified	$55.17	$46.20	No Bid	Aastra NT2N24-35	$73.00	$49.00	$39.00	As Specified	$59.00	$55.00	No Bid	As Specified	No Bid	$66.00	No Bid
4.8.3.	**Centrex M9000 Series**																
4.8.3.1.	Aastra 9116 Singleline Phone - Charcoal	Refurbish only	No Bid	$46.00	No Bid	Aastra 9116-70	$69.00	$45.00	$39.00	As Specified	$48.00	$46.00	No Bid	As Specified	$145.16	$66.00	No Bid
4.8.3.2.	Aastra 9116 Singleline Phone - Platinum	As specified	No Bid	$46.00	No Bid	Aastra 9116-66	$69.00	$45.00	$39.00	As Specified	$48.00	$46.00	No Bid	As Specified	$145.16	$66.00	No Bid
4.8.3.3.	Aastra 9120 Two Line Phone - Charcoal	As specified	$76.94	No Bid	No Bid	Aastra 9120-70	$110.00	$95.00	$69.00	As Specified	$83.00	$69.00	No Bid	As Specified	$188.50	$100.80	No Bid
4.8.3.4.	Aastra 9120 Two Line Phone - Platinum	As specified	$76.94	No Bid	No Bid	Aastra 9120-66	$110.00	$95.00	$69.00	As Specified	$83.00	$69.00	No Bid	As Specified	$188.50	$100.80	No Bid
4.8.3.5.	Aastra 9216 Singleline Phone - Black	As specified	$118.66	No Bid	No Bid	Aastra 9216-03	$145.00	$110.00	$79.00	As Specified	$119.00	$84.00	No Bid	As Specified	$128.92	$72.00	No Bid
4.8.3.6.	Aastra 9216 Singleline Phone - Ash	As specified	$118.66	No Bid	No Bid	Aastra 9216-35	$145.00	$110.00	$79.00	As Specified	$119.00	$84.00	No Bid	As Specified	$119.71	$72.00	No Bid
4.8.3.7.	Aastra 9316CW Singleline Phone - Black	As specified	$128.70	$93.80	No Bid	NT2N32-03	$165.00	$110.00	$79.00	As Specified	$126.00	$84.00	$69.00	As Specified	$142.87	$98.40	No Bid
4.8.3.8.	Aastra 9316CW Singleline Phone - Ash	As specified	$128.70	$93.80	No Bid	NT2N32-35	$165.00	$110.00	$79.00	As Specified	$126.00	$84.00	$69.00	As Specified	$142.87	$98.40	No Bid
4.8.3.9.	Aastra 9316CW Singleline Phone - Gray	As specified	$128.70	$93.80	No Bid	NT2N32-93	$165.00	$110.00	$79.00	As Specified	$126.00	$84.00	$69.00	As Specified	No Bid	No Bid	No Bid
4.8.3.10.	Aastra 9417CW Two Line Phone - Black	As specified	$162.55	$110.00	No Bid	NT2N36-03	$199.00	$135.00	$79.00	As Specified	$152.00	$98.00	$69.00	As Specified	$179.00	$117.60	No Bid
4.8.3.11.	Aastra 9417CW Two Line Phone - Ash	As specified	$162.55	$110.00	No Bid	NT2N36-35	$199.00	$135.00	$79.00	As Specified	$152.00	$98.00	$69.00	As Specified	$179.00	$117.60	No Bid
4.8.3.12.	Aastra PT470 Speakerphone - Charcoal	As specified	$86.44	No Bid	No Bid	No Bid	No Bid	No Bid	No Bid	As Specified	$86.00	No Bid	No Bid	As Specified	No Bid	$102.00	No Bid
4.8.4.	**Contrex Handsets**																
4.8.4.1.	Wireless Headset With Lift CS55HL10 Plantronic	Jabra 9330e Bundle	$226.80	No Bid	No Bid	C555/HL10 Com60	$215.00	n/a	No Bid	As Specified	$252.00	n/a	$90.00	As Specified	$262.90	No Bid	No Bid
4.8.4.2.	CS55 Wireless Plantronics Headset	9330 Headset	$166.10	No Bid	No Bid	C555 Headset	$270.00	n/a	No Bid	As Specified	$189.00	n/a	$75.00	As Specified	$208.97	No Bid	No Bid
4.8.4.3.	HL10 Plantronics handset Lifter	GN 1000 RHL	$41.25	No Bid	No Bid	HL1 lifter	$55.00	n/a	No Bid	As Specified	$54.00	n/a	n/a	As Specified	$53.93	No Bid	No Bid
4.11.	**% Discount From List for any other equipment ordered that is not detailed within**				40%				0%				20%				25% (Also, add $7.00/phone shipping)
4.12.	**Max % Increase or Decrease in Pricing for each Renewal Period**				No Bid	**Max % Increase or Decrease in Pricing for each Renewal Period**			0%	**Max % Increase or Decrease in Pricing for each Renewal Period**			2%	**Max % Increase or Decrease in Pricing for each Renewal Period**			3%
4.13.	**Delivery ARO**				4 - 7 days	**Delivery ARO**			3 - 6 days	**Delivery ARO**			10 days	**Delivery ARO**			7 days
4.14.	**COOP ? (Yes or No)**				No	**COOP ? (Yes or No)**			Yes	**COOP ? (Yes or No)**			Yes	**COOP ? (Yes or No)**			Yes
4.10.	**Warranty:** Phones: 18 months; Headsets: 1 yr.					**Warranty:** 25 months replacement on Aastra & Nortel. 12 month mfg. warranty on Plantronics				**Warranty:** 1 Year Replacement warranty, Liberty pays shipping				**Warranty:** 1 year replacement warranty on refurbished on parts only. Warranty for new equipment			

	TRCA				Black Box				SMC Electric				CMS				Technology Resource Center of America			
4.8.	Make & Model	New Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make & Model	New Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make & Model	New Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make & Model	New Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor	Make & Model	New Price (each)	Refurbished Price (each)	Cost to Repair Handset not Purchased from the Awarded Vendor
4.8.1.																				
4.8.1.1.	As Specified	$149.00	$89.00	$65.00	As Specified	$117.00	$57.00	$40.00	Handset Only	$16.80	No Bid	No Bid	NT4X40-03	$134.00	$69.00	$45.00	As Specified	$149.00	$89.00	$65.00
4.8.1.2.	As Specified	$149.00	$89.00	$65.00	As Specified	$117.00	$57.00	$40.00	Handset Only	$16.80	No Bid	No Bid	NT4X40-35	$134.00	$69.00	$45.00	As Specified	$149.00	$89.00	$65.00
4.8.1.3.	As Specified	$249.00	$94.00	$75.00	As Specified	$198.00	$65.00	$47.00	Handset Only	$16.80	No Bid	No Bid	NT4X41-35	$236.00	$84.00	$55.00	As Specified	$249.00	$94.00	$75.00
4.8.1.4.	As Specified	$249.00	$94.00	$75.00	As Specified	$198.00	$65.00	$47.00	Handset Only	$16.80	No Bid	No Bid	NT4X41-03	$236.00	$84.00	$55.00	As Specified	$249.00	$94.00	$75.00
4.8.1.5.	As Specified	$349.00	$135.00	$80.00	As Specified	$299.00	$110.00	$55.00	Handset Only	$16.80	No Bid	No Bid	NT4X44-35	$365.00	$139.00	$60.00	As Specified	$349.00	$135.00	$80.00
4.8.1.6.	As Specified	$349.00	$135.00	$80.00	As Specified	$299.00	$110.00	$55.00	Handset Only	$16.80	No Bid	No Bid	NT4X44-03	$365.00	$139.00	$60.00	As Specified	$349.00	$135.00	$80.00
4.8.1.7.	As Specified	$349.00	$135.00	$80.00	As Specified	$299.00	$110.00	$55.00	Handset Only	$16.80	No Bid	No Bid	NT4X44-93	$365.00	$155.00	$60.00	As Specified	$349.00	$135.00	$80.00
4.8.1.8.	As Specified	$349.00	$179.00	$85.00	As Specified	$299.00	$196.00	$55.00	Handset Only	$16.80	No Bid	No Bid	NT4X42-03	$306.00	$205.00	$65.00	As Specified	$349.00	$179.00	$85.00
4.8.1.9.	As Specified	$349.00	$179.00	$85.00	As Specified	$299.00	$196.00	$55.00	Handset Only	$16.80	No Bid	No Bid	NT4X42-35	$306.00	$205.00	$65.00	As Specified	$349.00	$179.00	$85.00
4.8.1.10.	As Specified	No Bid	No Bid	$85.00	As Specified	$299.00	$196.00	$55.00	Handset	$16.80	No Bid	No Bid	NT4X42-93	$360.00	$205.00	$65.00	As Specified	No Bid	No Bid	$85.00
4.8.1.11.	As Specified	$109.00	$74.00	$80.00	As Specified	$87.00	$79.00	$45.00	Handset	No Bid	$99.68	No Bid	NT4X43-03	$104.00	$79.00	$40.00	As Specified	$109.00	$74.00	$80.00
4.8.1.12.	As Specified	$109.00	$74.00	$80.00	As Specified	$87.00	$79.00	$45.00	Handset	No Bid	$99.68	No Bid	NT4X43-03	$104.00	$79.00	$40.00	As Specified	$109.00	$74.00	$80.00
4.8.1.13.	As Specified	$249.00	$94.00	$75.00	As Specified	$198.00	$65.00	$47.00	Handset	No Bid	$112.00	No Bid	NT4X41	$134.00	$69.00	$45.00	As Specified	$249.00	$94.00	$75.00
4.8.1.14.	As Specified	$249.00	$135.00	$80.00	As Specified	$299.00	$110.00	$55.00	Handset	No Bid	No Bid	No Bid	NT4X44	$365.00	$205.00	$65.00	As Specified	$249.00	$135.00	$80.00
4.8.1.15.	As Specified	$349.00	$179.00	$85.00	As Specified	$299.00	$196.00	$55.00	Handset	No Bid	$240.80	No Bid	NT4X42	$306.00	$205.00	$65.00	As Specified	$349.00	$179.00	$85.00
4.8.2.																				
4.8.2.1.	As Specified	$49.00	$42.00	$35.00	As Specified	$31.00	No Bid	No Bid	Handset	No Bid	$20.40	No Bid	NT2N02-12	$39.00	$34.00	$30.00	As Specified	$49.00	$42.00	$35.00
4.8.2.2.	As Specified	$49.00	$42.00	$35.00	As Specified	$31.00	No Bid	No Bid	Handset	No Bid	$20.40	No Bid	NT2N02-90	$39.00	$34.00	$30.00	As Specified	$49.00	$42.00	$35.00
4.8.2.3.	As Specified	$85.00	$70.00	$40.00	As Specified	$59.00	$46.00	$40.00	Handset	No Bid	$20.40	No Bid	NT2N24-03	$69.00	$42.00	$40.00	As Specified	$85.00	$70.00	$40.00
4.8.2.4.	As Specified	$85.00	$70.00	$40.00	As Specified	$59.00	$46.00	$40.00	Handset	No Bid	$20.40	No Bid	NT2N24-93	$69.00	$42.00	$40.00	As Specified	$85.00	$70.00	$40.00
4.8.2.5.	As Specified	$85.00	$70.00	$40.00	As Specified	$59.00	$46.00	$40.00	Handset	No Bid	$20.40	No Bid	NT2N24-35	$69.00	$42.00	$40.00	As Specified	$85.00	$70.00	$40.00
4.8.3.																				
4.8.3.1.	As Specified	$55.00	$49.00	No Bid	As Specified	$47.00	$40.00	$40.00	Handset	No Bid	$16.80	No Bid	A1259-10-05	$69.00	$50.00	$50.00	As Specified	$55.00	$49.00	No Bid
4.8.3.2.	As Specified	$55.00	$49.00	No Bid	As Specified	$47.00	$40.00	$40.00	Handset	No Bid	$16.80	No Bid	A1259-12-05	$69.00	$50.00	$50.00	As Specified	$55.00	$49.00	No Bid
4.8.3.3.	As Specified	$109.00	$89.00	No Bid	As Specified	$85.00	$79.00	$45.00	Handset	No Bid	No Bid	No Bid	A1263-10-05	$104.00	$95.00	$90.00	As Specified	$109.00	$89.00	No Bid
4.8.3.4.	As Specified	No Bid	No Bid	No Bid	As Specified	$85.00	$79.00	$45.00	Handset	No Bid	No Bid	No Bid	A1263-12-05	$104.00	$95.00	$90.00	As Specified	No Bid	No Bid	No Bid
4.8.3.5.	As Specified	$155.00	$129.00	$80.00	As Specified	$123.00	$95.00	$45.00	Handset	No Bid	No Bid	No Bid	NT2N33-03	No Bid	$95.00	$60.00	As Specified	$155.00	$129.00	$80.00
4.8.3.6.	As Specified	$155.00	$129.00	$80.00	As Specified	$123.00	$95.00	$45.00	Handset	No Bid	No Bid	No Bid	NT2N33-35	No Bid	$95.00	$60.00	As Specified	$155.00	$129.00	$80.00
4.8.3.7.	As Specified	$175.00	$145.00	$85.00	As Specified	$134.00	$95.00	$50.00	Handset	No Bid	No Bid	No Bid	NT2N18-03	$160.00	$105.00	$65.00	As Specified	$175.00	$145.00	$85.00
4.8.3.8.	As Specified	$175.00	$145.00	$85.00	As Specified	$134.00	$95.00	$50.00	Handset	No Bid	No Bid	No Bid	NT2N18-35	$160.00	$105.00	$65.00	As Specified	$175.00	$145.00	$85.00
4.8.3.9.	As Specified	$175.00	$145.00	$85.00	As Specified	$134.00	$95.00	$50.00	Handset	No Bid	No Bid	No Bid	NT2N18-93	$210.00	$110.00	$65.00	As Specified	$175.00	$145.00	$85.00
4.8.3.10.	As Specified	$219.00	$145.00	$85.00	As Specified	$170.00	No Bid	$50.00	Handset	No Bid	No Bid	No Bid	NT2N36-03	$210.00	$145.00	$65.00	As Specified	$219.00	$145.00	$85.00
4.8.3.11.	As Specified	$219.00	$145.00	$85.00	As Specified	$170.00	No Bid	$50.00	Handset	No Bid	No Bid	No Bid	NT2N36-35	$210.00	$155.00	$65.00	As Specified	$219.00	$145.00	$85.00
4.8.3.12.	As Specified	$110.00	$90.00	No Bid	As Specified	$85.00	No Bid	$50.00	Handset	No Bid	No Bid	No Bid	756680641	$105.00	No Bid	$85.00	As Specified	$110.00	$90.00	No Bid
4.8.4.																				
4.8.4.1.	As Specified	$249.00	No Bid	No Bid	As Specified	$217.00	No Bid	No Bid	As Specified	$237.87	No Bid	No Bid	69702-01 0555/HL10	$244.00	No Bid	No Bid	As Specified	$249.00	No Bid	No Bid
4.8.4.2.	As Specified	$229.00	No Bid	No Bid	As Specified	$173.00	No Bid	No Bid	As Specified	$177.17	No Bid	No Bid	69700-01	$195.00	No Bid	No Bid	As Specified	$229.00	No Bid	No Bid
4.8.4.3.	As Specified	$64.00	No Bid	No Bid	As Specified	$45.00	No Bid	No Bid	As Specified	$48.31	No Bid	No Bid	60961-11	$51.00	No Bid	No Bid	As Specified	$64.00	No Bid	No Bid
4.11.				0%				TBD				n/a				0%				0%
4.12.	**Max % Increase or Decrease in Pricing for each Renewal Period**			0%	**Max % Increase or Decrease in Pricing for each Renewal Period**			TBD	**Max % Increase or Decrease in Pricing for each Renewal Period**			2%	**Max % Increase or Decrease in Pricing for each Renewal Period**			0%	**Max % Increase or Decrease in Pricing for each Renewal Period**			0%
4.13.	**Delivery ARO**			2 days	**Delivery ARO**			3 - 5 days	**Delivery ARO**			4 days	**Delivery ARO**			10 days	**Delivery ARO**			2 days
4.14.	**COOP ? (Yes or No)**			Yes	**COOP ? (Yes or No)**			Yes	**COOP ? (Yes or No)**			Yes	**COOP ? (Yes or No)**			Yes	**COOP ? (Yes or No)**			Yes
4.10.	**Warranty:** Mfg. warranty on New Equipment. 2 year on Refurbished				**Warantu:** 1 year mfg. on new. 5 year repair/refurb.				**Warranty:** 30 days for Refurb. Per mfg. for New				**Warranty:** 1 year				**Warranty:** New: mfg. warranty. Refurb: 2 year			

No Bids
Markertek Video Supply
Sounds Solutions
Columbia Integrated Technologies