

Bid Tab 42-09DEC08 - Photocopier		Data Comm Inc.	Data Comm Inc.	Ikon Office Solutions	Image Technology
4.8. PRICING		Unit Price	Unit Price	Unit Price	Unit Price
4.8.1.	COPIER -Base copier per specifications in Section 2.3.	6,950.00	6,223.00	5,978.00	4,754.00
	Model	Image Runner 5050	Konica Minolta 501	Ricoh 5000B	Kyocera 5050
4.8.2.	List any deviations to original Specifications	No Response	No Response	Meets or exceeds base specifications. Includes 2x500 sheet trays, 2x550 sheet trays, one, 2,000 sheet large capacity tray 1x100 sheet bypass tray, 100-sheet document feeder	Networked copier, Hard drive is 40 GB
4.9.	ADD Alternates for Copier				
4.9.1.	Fully networked copier with scanning capabilities per section 2.4.1. and Print Capability including PDLs Adobe Postscripts 3, PCL6, TIFF, PDF, Automatic PDL sensing and switching	1,300.00	839.00	1,063.00	standard
	Identify Memory Included	1 gb ram; 60 gb hard drive	1 gb ram; 60 gb hard drive	768 mb	512 mb
	Identify Memory Expansion Capabilities	No Response	No Response	768 mb	up to 1 gb
4.9.2.	Large Capacity Paper Deck	1,400.00	585.00	Included in base price	588.00
	Specify paper capacity	3500	2000	2000	3000
4.9.3.	Finisher with the capability to staple in top corner (30 sheets)	Included	Included	655.00	1,472.00
4.9.4.	Finisher with the capability to staple in multiple positions	Included	Included	655.00	1,472.00
4.9.5.	Finisher with the capability to staple in multiple positions and equipped with a saddle finisher per section 2.4.6.	2,650.00	Included	1,243.00	815.00
4.9.6.	Puncher Unit capable of making 2 or 3 hole punches	450.00	Included	448.00	387.00
4.9.7.	TOTAL OF ALL ADD ALTERNATES (Section 4.9.1., 4.9.2, 4.9.4, 4.9.5, 4.9.6.-4.9.6.)	5,800.00	1,424.00	3,409.00	3,262.00
4.10.	Annual Maintenance Cost-Bidder must include all supplies (except for paper and staples) and must provide fixed prices in the blanks below. Percentage increases are not acceptable.				
	Annual Number of Copies (Contract Year 1)				
4.10.1.	150,000	675.00	675.00	900.00	1,155.00
4.10.2.	200,000	900.00	900.00	1,060.00	1,540.00
4.10.3.	250,000	1,125.00	1,125.00	1,250.00	1,925.00
4.10.4.	300,000	1,350.00	1,350.00	1,500.00	2,310.00
	Annual Number of Copies (Contract Year 2)				
4.10.5.	150,000	675.00	675.00	900.00	1,155.00
4.10.6.	200,000	900.00	900.00	1,060.00	1,540.00
4.10.7.	250,000	1,125.00	1,125.00	1,250.00	1,925.00
4.10.8.	300,000	1,350.00	1,350.00	1,500.00	2,310.00
	Annual Number of Copies (Contract Year 3)				
4.10.9.	150,000	675.00	675.00	900.00	1,155.00
4.10.10.	200,000	900.00	900.00	1,060.00	1,540.00
4.10.11.	250,000	1,125.00	1,125.00	1,250.00	1,925.00
4.10.12.	300,000	1,350.00	1,350.00	1,500.00	2,310.00
	Annual Number of Copies (Contract Year 4)				
4.10.13.	150,000	675.00	675.00	900.00	1,155.00
4.10.14.	200,000	900.00	900.00	1,060.00	1,540.00

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4.10.15.	250,000	1,125.00	1,125.00	1,250.00	1,925.00
4.10.16.	300,000	1,350.00	1,350.00	1,500.00	2,310.00
	Annual Number of Copies (Contract Year 5)				
4.10.17.	150,000	675.00	675.00	900.00	1,155.00
4.10.18.	200,000	900.00	900.00	1,060.00	1,540.00
4.10.19.	250,000	1,125.00	1,125.00	1,250.00	1,925.00
4.10.20.	300,000	1,350.00	1,350.00	1,500.00	2,310.00
	Annual Number of Copies (Contract Year 6)				
4.10.21.	150,000	675.00	675.00	900.00	1,155.00
4.10.22.	200,000	900.00	900.00	1,060.00	1,540.00
4.10.23.	250,000	1,125.00	1,125.00	1,250.00	1,925.00
4.10.24.	300,000	1,350.00	1,350.00	1,500.00	2,310.00
	Annual Number of Copies (Contract Year 7)				
4.10.25.	150,000	675.00	675.00	900.00	1,155.00
4.10.26.	200,000	900.00	900.00	1,060.00	1,540.00
4.10.27.	250,000	1,125.00	1,125.00	1,250.00	1,925.00
4.10.28.	300,000	1,350.00	1,350.00	1,500.00	2,310.00
4.10.29.	TOTAL FOR 7 YEARS MAINTENANCE ON 200,000	6,300.00	6,300.00	7,420.00	10,780.00
	Overage Cost				0.00
	GRAND TOTAL 4.8.1. + 4.9.7. + 4.10.29.	19,050.00	13,947.00	16,807.0000	18,796.00
4.11.	Describe Warranty including length and features	Maintenance agreement covers warranty	No Response	Warranty reflected in service pricing	None - maintenance agreement available
4.12.	Annual Copy Rating	2,400,000	2,100,000.00	240,000	2,400,000
4.13.	Warm up time	30 seconds or less	30 seconds or less	13 seconds	less than 30 seconds
4.14.	Trade in Information - The County may choose to trade-in machine with future orders. Please state on Response Page if you will offer a trade price at time of order. The County will be trading machines "as is" and does not take any responsibility for operating performance. ___Yes ___No	Yes	Yes	Yes	No
4.15.	STAPLES Provide a fixed price for staples. \$ _____	38.08	40.00	75.00	50.00
4.18.	COOP	Yes	Yes	No	Yes
4.19.	Delivery ARO	7 days	Yes	No Response	3 weeks or less
	No Bids				All pricing based on State of MO contract C207030004
	Springfield Blue Print				