

**Bid Tab 14-29MAR07**  
**Digital Photocopier**

		<b>Ikon Office Solutions</b>	<b>Da-Com</b>	<b>KOPI</b>	<b>GFI Digital, Inc.</b>
<b>4.8. PRICING</b>					
4.8.1.	<b>BASE COPIER PRICE</b>	4,832.00	4,737.60	5,891.00	6,212.30
4.8.2.	List any deviations to original Specifications	50 Sheet Automatic Feeder Unlimited Collating 2200 Sheet Capacity	3,700 Paper Capacity	80 Sheet Automatic Document Feeder	Network printing included in base, add postscript for \$236.50, 3,100 paper supply
4.9.	<b>ADD Alternates</b>				
4.9.1.	Fully networked copier with scanning capabilities per section 2.4.1. and Print Capability including PDLs Adobe Postscripts 3, PCL6, TIFF, PDF, Automatic PDL sensing and switching	1,610.00	1,611.00	1,187.00	275.00 (network scanning)
	Identify Memory Included	512 MB RAM, 20GB HD	256 MB RAM, 40 GB HDD	128MB RAM, 40GB HDD	40GB/128MB RAM
	Capabilities	N/A	N/A	up to 384 MB RAM	Add 256MB
4.9.2.	Large Capacity Paper Deck	1,391.00	N/A	673.00	N/A
	Please specify paper capacity	2500 Sheets	Included	1500 Sheets	N/A
	<b>Finishers</b>				
4.9.3.	Finisher with the capability to staple in top corner (30 sheets)	735.00	N/A	N/A	N/A
4.9.4.	Finisher with the capability to staple in multiple positions	1,700.00	1,087.00	794.00	754.60
4.9.5.	Finisher with the capability to staple in multiple positions and equipped with a saddle finisher per section 2.4.6.	2,363.00	1,672.00	2,225.00	1,595.00
4.9.6.	Puncher Unit capable of making 2 or 3 hole punches	475.00	243.00	340.00	428.95 (requires saddle finisher)
	<b>TOTAL OF ALL ADD ALTERNATES (Section 4.9.1.-4.9.6.)</b>	<b>8,274.00</b>	<b>4,613.00</b>	<b>5,219.00</b>	<b>3,053.55</b>
4.10.	<b>Annual Maintenance</b>				
	Annual Number of Copies (Contract Year 1)				
4.10.1.	150,000	600.00	1,125.00	1,080.00	1,093.50
4.10.2.	200,000	800.00	1,500.00	1,440.00	1,422.00
4.10.3.	250,000	1,000.00	1,875.00	1,800.00	1,732.50
4.10.4.	300,000	1,200.00	2,250.00	2,160.00	2,025.00
	Annual Number of Copies (Contract Year 2)				
4.10.5.	150,000	600.00	1,185.00	1,080.00	1,093.50
4.10.6.	200,000	800.00	1,580.00	1,440.00	1,422.00
4.10.7.	250,000	1,000.00	1,975.00	1,800.00	1,732.50
4.10.8.	300,000	1,200.00	2,370.00	2,160.00	2,025.00
	Annual Number of Copies (Contract Year 3)				
4.10.9.	150,000	600.00	1,245.00	1,080.00	1,093.50
4.10.10.	200,000	800.00	1,660.00	1,440.00	1,422.00
4.10.11.	250,000	1,000.00	2,075.00	1,800.00	1,732.50
4.10.12.	300,000	1,200.00	2,490.00	2,160.00	2,025.00

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Annual Number of Copies (Contract Year 4)					
4.10.13.	150,000	600.00	1,305.00	1,080.00	1,093.50
4.10.14.	200,000	800.00	1,740.00	1,440.00	1,422.00
4.10.15.	250,000	1,000.00	2,075.00	1,800.00	1,732.50
4.10.16.	300,000	1,200.00	2,610.00	2,160.00	2,025.00
Annual Number of Copies (Contract Year 5)					
4.10.17.	150,000	600.00	1,365.00	1,080.00	1,093.50
4.10.18.	200,000	800.00	1,820.00	1,440.00	1,422.00
4.10.19.	250,000	1,000.00	2,275.00	1,800.00	1,732.50
4.10.20.	300,000	1,200.00	2,730.00	2,160.00	2,025.00
Annual Number of Copies (Contract Year 6)					
4.10.21.	150,000	675.00	1,440.00	1,080.00	1,093.50
4.10.22.	200,000	900.00	1,920.00	1,440.00	1,422.00
4.10.23.	250,000	1,125.00	2,400.00	1,800.00	1,732.50
4.10.24.	300,000	1,350.00	2,880.00	2,160.00	2,025.00
Annual Number of Copies (Contract Year 7)					
4.10.25.	150,000	675.00	1,500.00	1,080.00	1,093.50
4.10.26.	200,000	900.00	2,000.00	1,440.00	1,422.00
4.10.27.	250,000	1,125.00	2,500.00	1,800.00	1,732.50
4.10.28.	300,000	1,350.00	3,000.00	2,160.00	2,025.00
Overage Cost		See Bid	See Bid	0.0072	See Bid
4.11.	Describe Warranty including length and features	90 Day Parts & Labor	No Warranty	90 Days Parts & Labor @ N/C	No Warranty
4.12.	Annual Copy Rating	2,040,000	1.8 Million	1.2 Million	1.2 Million
4.13.	Warm up time	10 Seconds	20 Seconds	20 Seconds	80 Seconds or Less
4.14.	Trade in Information-Canon 6545	0.00	Free Disposal	25.00	500.00
4.15.	STAPLES Provide a fixed price for staples	See Bid	No Bid	See Bid	See Bid
4.18.	COOP	Yes	Yes	Yes	Yes
4.19.	ARO	Net 10	10-14 Days	15 Days	2 Weeks